INGRAM CLOUD More as a Service   **Microsoft**

More Secure Remote Work

Offer a Secure Remote Workplace solution that enables people to work securely, wherever and whenever they want to work.

Seize the Windows Virtual Desktop opportunity

▶ Customers are looking to improve their businesses with the cloud and looking to service providers for modern solutions that benefit their business—not just a migration exercise. Offer a secure remote work solution that increases employee mobility, productivity and collaboration, all while remaining secure and compliant.

Workplace Productivity
Ensure employees have the latest tools and best user experience to enhance productivity.

Employee Mobility
Provide access to virtual desktops on any device and always in the latest version.

Team Collaboration
Allow employees to effectively collaborate and foster innovation.

Security and Compliance
Address security and compliance concerns with bundled security services.

Cost Optimization
Reduce the management and deployment cost of the infrastructure needed to power the workplace.

Business Agility
Scale quickly, easily and efficiently. Manage different deployment types.

Add services to core WVD solutions with Solution Bundling

▶ At Ingram Micro Cloud, we know that an important aspect of selling the solution is in bundling the core WVD solution with additional services. We provide guidance on bundling your offers to provide the most value for your customers.

▶ **WVD + Identity and Access Management**
For unparalleled security and unified access management

▶ **WVD + Threat Protection**
For end-to-end security with advanced Threat Protection

▶ **WVD + Information Protection**
For the sensitive data landscape

▶ **WVD + Cloud Management**
For implementing a layered, defense-in-depth strategy

▶ **WVD + Citrix**
For extending WVD with advanced Citrix features

Long-term benefits and increased margins

▶ Be more proactive as customers are demanding more
▶ Think more long-term to service long-term goals of your customers
▶ Must add more value by going beyond transactional relationship

Solutions Highlighted

▶ Windows Virtual Desktop
▶ Citrix

INGRAM CLOUD   For more details, contact your Ingram Micro Cloud team: IaaS@Ingrammicro.com